

Great American Risk Solutions

Life Sciences

Why settle for good when you can have Great!

Great American Risk Solutions provides a consultative approach to Life Sciences by leveraging decades of experience. We provide market leading products and services tailored to the wholesale brokerage marketplace. We are passionate about providing a high level of service and empowering our team to react quickly to meet your needs.

Our mission is to understand the unique challenges you and your individual life science clients face. Because no two Life Science companies are the same, we use our deep understanding of the industry segment to provide customized comprehensive insurance solutions.

Target Classes

- Surgical Instruments
- Orthopedic Implants
- Monitoring Equipment
- Imaging Devices
- Dental Products
- Ophthalmic Devices
- Medical Device related software
- Medical Device components
- Veterinarian Products
- Pharmaceutical Drugs
- Biotechnology
- Drug Discovery Technology
- Contract Research Services
- For Profit and Non-profit Research Institutions
- Cosmetics
- Dietary Supplements/ Nutraceuticals
- Medical Food
- Cardiac Devices
- Laboratory Equipment and Reagents

Ineligible Classes

- Tissue and Blood Storage
- Non-FDA regulated Cannabis
- Environmental products

Coverage Highlights

- Excess solutions over:
 - Products/Completed Operations and Professional Services Liability
 - Errors & Omissions Liability
 - Human Clinical Trials Liability
 - Commercial General Liability
- Claims-Made
- Defense within Limits
- \$10 million capacity
- Low minimum premiums

Submission

- GARSLifeSciencesSubmissions@gaig.com
- Products Liability Supplemental Application
- 5 years of currently valued carrier loss runs
- Expiring terms/conditions and target premium
- Underlying policies (if applicable)

Meet the Team

Sandie Mullen

Divisional Vice President – Life Sciences

Sandie has 25+ years of experience in the biotechnology and insurance sectors. This unique combination affords her knowledge from both an insured and a broker's perspective. Most recently she led the North American life sciences broking team at a multinational insurance services company where she was responsible for managing a team of brokers placing property and casualty programs worldwide.

Dawn Velut

Divisional Vice President – Life Sciences

Dawn has held underwriting leadership positions at several major insurance carriers that specialize in the Life Sciences sector. She has served this niche industry segment for more than 20 years. Dawn's passion is to leverage her experience and provide customized comprehensive solutions to life science clients to support their immense innovations and advancements.

Michael Tentilucci

Underwriting Specialist – Life Sciences

Michael has more than 16 years of underwriting experience in the Life Sciences sector. Most recently he was a Supervisor at an A+ (XV) rated insurance carrier. Michael is committed to customer service excellence and technical expertise.

Claims Expertise



30

30 members of our claims staff have an average of 18 years of **industry experience.**



28

28 members of our claims staff hold either a **CPCU** or **AIC designation.**



8

8 members of our staff hold a **Juris Doctor degree.**

Contact Us

Submissions

GARSLifeSciencesSubmissions@gaig.com

Loss Runs Request

clossruns@gaig.com

Claims Reporting

GARScclaims@gaig.com

Underwriter Contact Information

Visit gaig.com/grs/lifesciences or scan the QR code to find your underwriter contact.



Great American
Insurance Company

115⁺ years with an **A** or better rating by AM Best

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